### West Memphis Crittenden County Port Authority An Enterprise Fund of The City of West Memphis, Arkansas

FINANCIAL REPORT

December 31, 2012

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### JACKSON, HOWELL & ASSOCIATES, PLLC

CERTIFIED PUBLIC ACCOUNTANTS/BUSINESS CONSULTANTS



MEMBERS:

JIMMY R. ADKINS, CPA
ROBERT L. GOSS, CPA
DAVID L. JACKSON, CPA
CYNTHIA C. ROBB, CPA
MICHAEL L. STERLING, CPA

MEMBERS AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS
PRIVATE COMPANIES PRACTICE SECTION

Tennessee
7240 Goodlett Farms Parkway, Suite 101
Cordova, Tennessee 38016-4925
(901) 683-5100 (0) / (901) 683-0562 (F)

Arkansas 301 East Broadway Street West Memphis, Arkansas 72301-3173 (870) 735-2683 (0) / (870) 735-5871 (F)

E-MAIL: JHH@JHHCPA.COM

### INDEPENDENT AUDITORS' REPORT

To the West Memphis Crittenden County Port Authority An Enterprise Fund of the City of West Memphis, Arkansas West Memphis, Arkansas

### Report on the Financial Statements

We have audited the accompanying financial statements of the West Memphis Crittenden County Port Authority, an enterprise fund of the City of West Memphis, Arkansas, which comprise the statements of net assets as of December 31, 2012 and 2011, the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Authority's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

As discussed in Note A, the financial statements present only the West Memphis Crittenden County Port Authority, an enterprise fund of the City of West Memphis, Arkansas and are not intended to represent fairly the financial position of the City of West Memphis, Arkansas, and the results of its operations and the cash flows of its proprietary and nonexpendable trust funds. in conformity with accounting principles generally accepted in the United States of America. Further, the Authority has not presented a management's discussion and analysis that accounting principles generally accepted in the United States has determined is necessary to supplement, although not required to be part of, the basic financial statements.

In our opinion, except for the omission of the management's discussion and analysis, the financial statements referred to above present fairly, in all material respects, the financial position of the West Memphis Crittenden County Port Authority, an enterprise fund of the City of West Memphis, Arkansas as of December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

gackson, Howell & Associates, PLIC

June 27, 2013

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### West Memphis Crittenden County Port Authority An Enterprise Fund of the City of West Memphis, Arkansas STATEMENTS OF NET ASSETS December 31

### **ASSETS**

	<u>2012</u>	<u>2011</u>
CURRENT ASSETS		
Unrestricted		
Cash in bank	\$ 253,339	\$ 77,918
Short-term investments	161,524	159,764
Rent receivable	<u>24,000</u>	
	438,863	237,682
Restricted		
Cash and short-term investments	90,326	91,605
TOTAL CURRENT ASSETS	529,189	329,287
PROPERTY AND EQUIPMENT		
Land and improvements	813,463	813,463
Building - office	129,326	129,326
Port terminal facilities	<u>6,111,367</u>	<u>6,111,367</u>
	7,054,156	7,054,156
Less: accumulated depreciation	<u>3,988,121</u>	<u>3,835,129</u>
	3,066,035	3,219,027
OTHER ASSETS		
Deferred debt expense, net	14,015	15,884
,		
	<b>\$3,609,239</b>	<u>\$3,564,198</u>

### **LIABILITIES AND NET ASSETS**

	<u>2012</u>	<u>2011</u>
CURRENT LIABILITIES Restricted		
Bonds payable - current maturities	\$ 60,000	\$ 60,000
Accrued interest payable	3,545	<u>3,545</u>
TOTAL CURRENT LIABILITIES	63,545	63,545
BONDS PAYABLE, LESS CURRENT MATURITIES	525,000	585,000
NET ASSETS		
Contributed capital	4,671,000	4,671,000
Restricted for debt service	90,326	91,605
Unrestricted	(1,740,632)	(1,846,952)
	3.020,694	2,915,653

<u>\$3,609,239</u>

<u>\$3,564,198</u>

# West Memphis Crittenden County Port Authority An Enterprise Fund of the City of West Memphis, Arkansas STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS For the Years Ended December 31

	<u>2012</u>	<u>2011</u>
OPERATING REVENUE Rents	\$ 311,324	\$ 120,560
OPERATING EXPENSES  Depreciation and amortization Professional fees Repairs and maintenance Other	154,861 8,068 - <u>9,853</u> 172,782	154,861 8,898 136 16,807 
OPERATING INCOME (LOSS)	138,542	(60,142)
NON-OPERATING INCOME (EXPENSES) Interest on bonds Interest income Net non-operating expenses	(36,231) 2,730 (33,501)	(27,544) 3,578 (23,966)
NET INCREASE (DECREASE) IN NET ASSETS	105,041	(84,108)
Total net assets, beginning of year	<u>2,915,653</u>	2,999,761
Total net assets, end of year	\$3,020,694	\$2,915,65 <u>3</u>

### West Memphis Crittenden County Port Authority An Enterprise Fund of the City of West Memphis, Arkansas STATEMENTS OF CASH FLOWS For the Years Ended December 31

	<u>2012</u>	<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from customers Payments to suppliers for goods and services NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 287,324 (17,921) 269,403	\$ 120,560 (25,841) 94,719
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES: Transfers (to) from other funds, net NET CASH USED IN NON-CAPITAL FINANCING ACTIVITIES	<del>.</del>	<u>(47,742)</u> (47,742)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: Principal paid on bonds Interest paid on bonds NET CASH USED IN CAPITAL AND RELATED FINANCING ACTIVITIES	(60,000) (36,231) (96,231)	(55,000) (27,544) (82,544)
CASH FLOWS FROM INVESTING ACTIVITIES: Investment income NET CASH PROVIDED BY INVESTING ACTIVITIES  NET INCREASE (DECREASE) IN CASH	2,730 2,730 175,902	3,578 3,578 (31,989)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  CASH AND CASH EQUIVALENTS AT	329,287	<u>361,276</u>
END OF YEAR	<u>\$ 505,189</u>	<u>\$ 329,287</u>

The accompanying notes are an integral part of these financial statements.

## West Memphis Crittenden County Port Authority An Enterprise Fund of the City of West Memphis, Arkansas STATEMENTS OF CASH FLOWS - CONTINUED For the Years Ended December 31

	<u>2012</u>		<u>2011</u>
	ASH		
\$	138,542	\$	(60,142)
	154,861		154,861
_	(24,000)	_	
	130,861	_	<u>154,861</u>
<u>\$_</u>	<u>269,403</u>	<u>\$</u> _	<u>94,719</u>
	S:	ET CASH S: \$ 138,542  154,861  (24,000)  130,861	ET CASH S: \$ 138,542 \$  154,861  (24,000)  130,861

### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Nature of Operations**

The West Memphis Crittenden County Port Authority (the "Authority"), an enterprise fund of the City of West Memphis owns and leases port facilities including a barge terminal, rail line spur, and improved real property. The Authority is governed by a board of five members, one of whom is the mayor of the City of West Memphis and serves as chairman of the board. The other members are appointed by the mayor.

### **Governmental Accounting Standards**

The financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America. The Governmental Accounting Standards Board ("GASB") is the established and recognized standard-setting body for governmental accounting and financial reporting. The GASB periodically issues new or revised standards that are implemented by the Department.

Private-sector accounting standards are established by the Financial Accounting Standards Board ("FASB"). FASB standards issued on or before November 30, 1989, are generally followed for the financial statements to the extent those standards do not conflict with or contradict GASB pronouncements. In accordance with GASB Statement No. 20, paragraph 7, governments have the option to apply all FASB Statements and Interpretations issued after November 30, 1989, except those that conflict with or contradict GASB pronouncements. The Authority has elected to apply subsequent FASB standards.

### Measurement Focus, Basis of Accounting and Financial Statement Presentation

The Authority's financial statements are reported using the economic resource management focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

### Property, Plant and Equipment

Property, plant and equipment are stated at cost. Expenditures for maintenance and repairs are expensed when incurred. Additions, major improvements, and replacements of units are capitalized and depreciated on a straight-line basis over the estimated useful lives as follows:

### Years

Land improvements	40
Buildings	40
Port terminal	40

### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Short-term Investments**

Short-term investments are stated at cost unless there is an indication of permanent impairment of value, in which case the adjustments to market value are included in results of operations. Interest income is accrued as earned.

### Revenues

The Authority has entered into lease and operating agreements with various entities for the operation of the port facilities. Revenues are included in income as earned.

### Statements of Cash Flows - Cash Equivalents

For purposes of the statements of cash flows, the Authority considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

### **Donated Property**

Certain property owners donated land for the initial development of the port facilities. The recorded cost was based on appraised values by independent appraisals.

### **Events Occurring After Reporting Date**

The Authority has evaluated events and transactions that occurred between December 31, 2012, and June 27, 2013, which is the date that financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

### **NOTE B - CASH DEPOSITS**

State law generally requires that municipal funds be deposited in federally insured banks located in the State of Arkansas. The municipal deposits may be in the form of checking accounts, savings accounts, and time deposits. Public funds may be invested in eligible investment securities having a maturity of no longer than 5 years from the date of acquisition unless, as documented at the time of acquisition, the investment is to fund or support a specific purpose and there are no expectations that the investment will be sold before maturity; an Arkansas bank certificate of deposit; an account established by a local government joint investment trust; or an Arkansas financial institution repurchase agreement for eligible investment securities in which the seller agrees to repurchase the investment at a price including interest earned during the holding period as determined by the repurchase agreement.

**NOTE C - RESTRICTED ASSETS** 

Restricted assets represent amounts required to be maintained by agreements related to the bond issue.

### NOTE D - SERIES 2000 REVENUE BONDS PAYABLE

The Authority issued revenue bonds in the amount of \$1,125,000 dated July 1, 2000. The amount payable at December 31, 2012 and 2011, consisted of the following:

	<u>2012</u>	<u>2011</u>
Total amount due of year end Less current maturities	\$585,000 60,000	\$645,000 60,000
Bonds payable, less current maturities	<u>\$525,000</u>	<u>\$585,000</u>

Principal payments are due annually in varying amounts over twenty years beginning in 2001. The bonds have interest rates ranging from 5.60% to 6.25%.

The bonds are not general obligations of the City but are special obligations, secured by a pledge of the revenues derived from operations of the port. In addition, the bonds are secured by a pledge of Surplus Utility Revenues of the City.

Pursuant to the bond indenture the City covenants that the net revenues of the Port will be at least equal to 120% of the aggregate maximum annual principal and interest requirements of all outstanding bonds. The net revenue percentage for the years 2012 and 2011 were 228% and 80% respectively. The 2011 shortfall, however, does not constitute an event of default.

Future minimum payments by year and in the aggregate consist of the following:

Year Ending	<b>Long-Term Debt</b>
2013	\$ 60,000
2014	65,000
2015	70,000
2016	75,000
2017	75,000
Thereafter	<u>240,000</u>
	<u>\$585,000</u>

### NOTE E - RELATIONSHIPS WITH THE CITY

The Authority is one of a number of departments and/or funds of the City of West Memphis established for a specific purpose. General services such as financial and data processing are provided to the Authority by the City. The City does not charge the Authority for any of these costs.

### NOTE F - OPERATING AND LEASE AGREEMENTS

The Authority has entered into various agreements with certain entities for the operations of the port facilities.

### **Terminal Lease Agreements**

This agreement between the West Memphis Crittenden County Port Authority (the "Authority") and Global Materials Services, LLC (the "Operator") was executed October 20, 1981. The original operator under the agreement was Pine Bluff Warehouse Company who assigned their interest in the agreement to Global Materials Services, LLC (formerly known as Mid-South Terminal Company). Global Materials Services, LLC subsequently assigned their interest to Kinder Morgan Terminals

The premises covered by the agreement consist of the land, together with the buildings, improvements and facilities comprising the port terminal facilities. Also included are electric lines, necessary water lines and service, sufficient outdoor storage space for adequate operation of the port facilities and all necessary easements and right-of-way for access and roadway to the port.

The financial terms of the agreement require the operator to pay the Authority as rental four percent of the gross revenues received by the operator. The rental is paid in equal monthly installments based upon eighty percent of the previous year's rent. The final adjusted rent is payable on or before July 1 of the following year.

The operator at its expense has the obligation to maintain and keep in constant good condition and repair all of the terminal facilities. Any structural deficiencies will be the responsibility of the Authority.

Insurance coverage on the facilities is provided one half each by the operator and the Authority.

There have been four addendums to the original lease. Addendum 1 granted the operator the option to extend the lease agreement from and after May 31, 2002, provided the terminal lease agreement shall have been extended to that date, for six five-year periods, one succeeding the other if all are exercised, and three additional one year option periods at the termination of the last five year extension, being a total of thirty-three years, if all extensions of the lease have been made effective.

### NOTE F - OPERATING AND LEASE AGREEMENTS - CONTINUED

Addendum 2 granted the operator options to extend the term of the lease agreement from and after May 31, 2033, three additional five year periods, one succeeding the other if each is exercised and for one additional one year option commencing at the termination of the final five year extension, being a total of sixteen additional years, if all extensions of the lease have been made effective.

### Terminal Lease Agreements - continued

Addendum 3 deleted the provisions of article 22 of the lease and substituted a "covenant not to compete." Under the provision the operator shall not manage, operate or be interested in the operation of any facility at the port of West Memphis that competes with the terminal facilities, nor shall the Authority authorize operations and facilities for hire which are competitive to that of the operator. The operator agrees that it will not divert or cause to be diverted to other port facilities operated by the operator or with which the operator is affiliated, commodities in such volume as to reduce the rent paid to the authority for any calendar year of the lease to less than \$20,000.

Addendum 4 required the Authority to submit plans for proposed improvements to the operator. These improvements and the real property on which the same are located will be added to the premises covered by the lease.

Addendum 5 requires the operator to make minimum payments of \$6,250 per month in addition to \$2,000 per month for the floating dock.

### Lease Agreement

This lease agreement between the West Memphis Crittenden County Port Authority (the "Authority") and Riceland Foods, Inc. (the "Lessee") was executed April 23, 1985. The lease premises include improved real estate located adjacent to the port facilities.

The term of the lease is for a period of thirty-five years. The lessee has the right to extend the lease for three additional periods of five years each. In addition, the lessee has the option to extend the lease beyond fifty years based on capital expended by the lessee to enhance or improve the site.

The rent received on the lease is based on tonnage handled by the lessee. The first 200,000 tons is \$.05/ton with \$.04 for each additional ton. These rates are based on a specified tariff rate established by the lessee for charges to its customers. As the tariff rate changes, the rate/ton paid to the Authority will change in direct proportion to the change in the tariff rate. Currently these rates are \$.0536 and \$.0429 respectively. The lease provides for a minimum annual rent of \$6,000 receivable in twelve equal installments of \$500.

The lessee is responsible for all normal recurring maintenance of the facilities. Any structural deficiencies are the responsibility of the Authority.

### NOTE F - OPERATING AND LEASE AGREEMENTS - CONTINUED

The cost of insurance for fire, wind and extended coverage of the building will be shared equally by the lessee and the Authority.

Bunge North America ("Bunge") entered into an agreement in August 2011 to sublease the premises until December 30, 2011, and a new lease with Bunge began on December 31, 2011.

The term of the lease is for a period of fifteen years. The lessee has the right to extend the lease for two additional periods of ten years each.

### Lease Agreement - continued

The lease provides for a minimum annual rent of \$120,000 receivable in twelve equal installments of \$10,000. In addition to monthly rent, the lessee shall pay variable rent in an amount equal to \$0.005 per bushel on annual grain receipts in excess of 6,000,000 bushels of grain, to be paid on or before February 1 of the following year for each year during the term. The per bushel amount shall be adjusted for the sixth lease year of the initial term of this lease and every fifth lease year thereafter.

The lessee is responsible for all normal recurring maintenance of the facilities. Any structural deficiencies are the responsibility of the Authority.

The cost of insurance for fire, wind and extended coverage of the building will be carried by the lessee.

### Operating Agreement

The Authority entered into an agreement with Missouri Pacific Railroad Company granting the Company the right to operate on and over the Authority's rail line known as "Tenark Branch." The Authority is responsible for the maintenance and inspection of the trackage including relocations of and /or extensions of the tracks and appurtenances thereto, and may, at the sole determination of the Authority, be required to provide adequate sufficient trackage for the proper and expeditious switching, interchange and hauling of cars. The financial terms of the agreement require the Company to pay the Authority \$2,000 monthly. This amount covers the handling of eight hundred (800) loaded cars annually delivered to or pulled from the Authority's railroad (commonly referred to as Friday-Graham spur line). Loaded car handling in excess of 800 annually will be at the rate of \$6 per loaded car. The monthly fee shall be subject to review and adjustment annually based upon actual maintenance costs and total number of loaded cars handled during the preceding year. The amount paid in 2011 was \$24,000.

The agreement will remain in full force and effect until terminated by either party serving on the other six months written notice of its intention to so terminate the agreement.

### NOTE G - CONCENTRATIONS OF CREDIT RISK

The Authority has cash deposits of \$253,339 and a certificate of deposit for \$161,524 at December 31, 2012. The Authority obtains collateralization for all accounts whose balance exceeds the FDIC insurance ceiling.